

The Rules of Enterprise IT Have Fundamentally Changed

Three major shifts are reshaping enterprise IT

70%

AI is the New Normal

**70% will deploy
agentic AI by 2029***

AI has moved from experimentation
to a boardroom mandate.

90%

App Modernization is Essential

**By 2028, more than 90% of new
applications will use container
technology***

Modern applications require cloud
native platforms.

70%

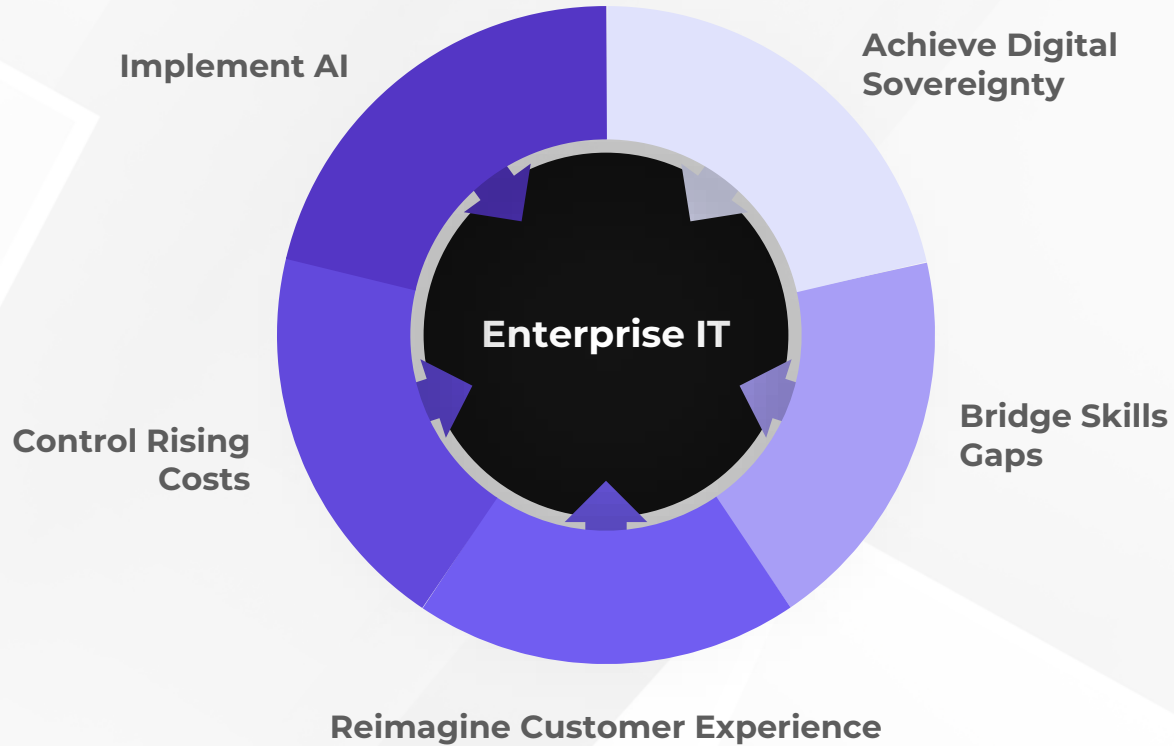
Hybrid Multicloud is Permanent

**70% will operate
platform-centric by 2028***

Cloud is an operating model
that unifies every environment.

*From leading analysts
<https://www.gartner.com/document-reader/document/7242030>
<https://www.gartner.com/document-reader/document/6157591>
<https://www.gartner.com/document-reader/document/7231130>

Unprecedented Pressures on Enterprise IT



The Biggest Risk:

Becoming strategically irrelevant while being operationally busy

Operational Tax

Drowning in Maintenance

Missed Strategic Opportunity

Investing in Growth

Nutanix: One Platform, One Experience. Run Anywhere.



Any Workload, Any App

Gen AI Models

New Cloud Native Apps

Traditional Virtualized Apps

Databases

Desktops



Any Environment

AI Factories

Data Centers

Public Clouds

Service Provider Clouds

Edge Locations

What Makes Nutanix Different?

We're the only company that delivers a truly unified, sovereign architecture with the same experience across every environment.

Enterprise Trust at Scale

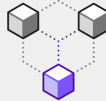


90+ NPS for a decade

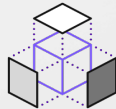


Over 50% of Global 2000

Teams Move Faster



40% higher dev productivity*



35% faster infra deployment*

Lower Cost of Operations



43% lower infra costs*



51% cloud savings*

*IDC, "Business Value of Nutanix Cloud Platform." Results are based on IDC interviews with organizations using the solution. Actual results will vary depending on individual implementation.

Outcomes that a Modern Enterprise Platform Delivers



Innovate Faster

Turn AI into real value.
Enterprise AI Platform.



Modernize Now

Scale without disruption.
Enterprise Kubernetes.



Run Better

Control cost.
Intelligent Hybrid Cloud.



Innovate Faster with Nutanix



Deploy an Agentic AI Solution

Build and run AI agents anywhere, at any scale with a comprehensive suite of compute, data and networking infrastructure software and AI Platform-as-a-Service (PaaS) tools.



Alleviate Talent Challenges

Empower existing IT staff to deploy agentic AI and traditional applications at public cloud speed without extensive retraining or sacrificing security.

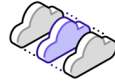


Enable Sovereign Compliance

Distributed sovereign architecture enforces granular security and governance across endpoints, ensuring data does not cross unauthorized borders.

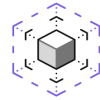


Modernize Now with Nutanix



Unify Kubernetes Deployments

Same platform, same tools, same team. Run VMs and containers without separate expertise or sprawl.



Deploy Modern Apps at the Edge

Centralized management across distributed locations enables automated recovery and real-time AI inference at the edge.



Scale Kubernetes in Production

Enterprise orchestration delivers fleet management, stateful data protection, and AI-driven cost optimization across any cloud.

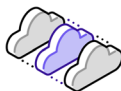


Run Better with Nutanix



Reduce Virtualization Risk

Reclaim control over costs with a platform for VMs + containers that provides long term flexibility and choice.



Unify Hybrid Cloud Operations

Consistent security and operations across all environments with seamless migration and predictable costs.



Mitigate Supply Chain Constraints

Hardware choice and cloud capacity eliminate supply chain risks for critical workloads.



Run Better with Nutanix



Simplify Database Operations

Built-in automation reduces DBA burden and creates efficiencies while accelerating developer productivity.



Eliminate Storage Siloes

Unified management consolidates file, block, and object storage while standardizing backup processes.



Easily Enable End-User Computing

Automated desktop delivery across all environments delivers consistent performance and simplified management.

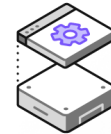
Trusted Technology Partner that Enables you to:



**Deploy AI and Modern
Apps Anywhere**



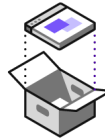
**Help Manage Sovereignty
Across Distributed Env**



**Operate as One
Seamless Experience**



**Run legacy and modern
on One Platform**

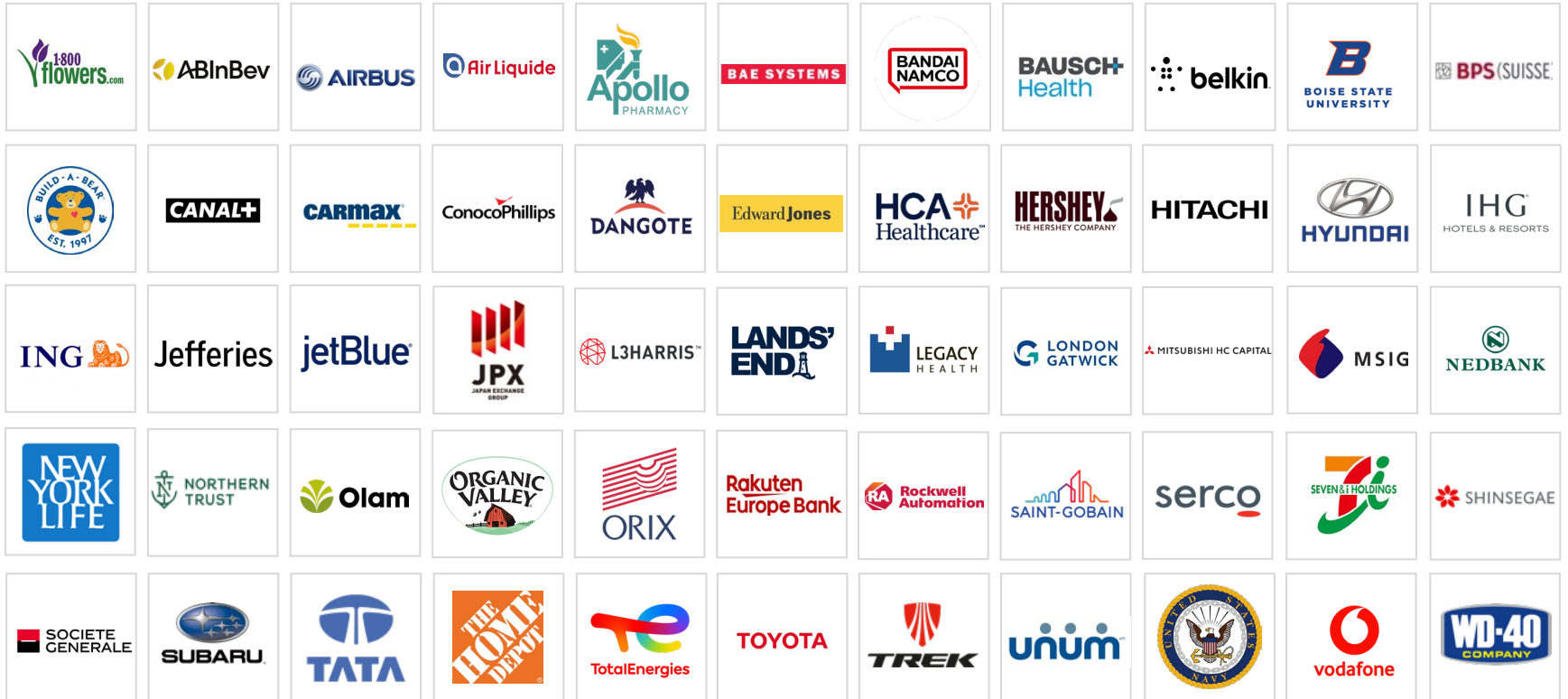


**Enable team with robust
service and training**



**Do it securely and
cost effectively**

Trusted by Leading Companies - Worldwide



NUTANIX

Thank You

Schedule Your Meeting Today to Learn More